Debt Investor UpdateMarch 2023



Members of the Irish Olympic Team and the Irish Paralympic Team pictured at the launch of Permanent TSB's title sponsorship of Team Ireland for the 2024 Games in Paris.



Forward Looking Statements

This document contains forward-looking statements with respect to certain of the Permanent TSB Group Holdings plc's (the 'Bank') intentions, beliefs, current goals and expectations concerning, among other things, the Bank's operational results, financial condition, performance, liquidity, prospects, growth, strategies, the banking industry and future capital requirements.

The words "expect", "anticipate", "intend", "plan", "estimate", "aim", "forecast", "project", "target", "goal", "believe", "may", "could", "will", "seek", "would", "should", "continue", "assume" and similar expressions (or their negative) identify certain of these forward-looking statements but their absence does not mean that a statement is not forward looking. The forward-looking statements in this document are based on numerous assumptions regarding the Bank's present and future business strategies and the environment in which the Bank will operate in the future.

Forward-looking statements involve inherent known and unknown risks, uncertainties and contingencies because they relate to events and depend on circumstances that may or may not occur in the future and may cause the actual results, performance or achievements of the Bank to be materially different from those expressed or implied by such forward looking statements. Many of these risks and uncertainties relate to factors that are beyond the Bank's ability to control or estimate precisely, such as future global, national and regional economic conditions, levels of market interest rates, credit or other risks of lending and investment activities, competition and the behaviour of other market participants, the actions of regulators and other factors such as changes in the political, social and regulatory framework in which the Bank operates or in economic or technological trends or conditions.

Past performance should not be taken as an indication or guarantee of future results, and no representation or warranty, express or implied, is made regarding future performance. Nothing in this document should be considered to be a forecast of future profitability or financial position and none of the information in this document is intended to be a profit forecast or profit estimate.

The Bank expressly disclaims any obligation or undertaking to release any updates or revisions to these forward-looking statements to reflect any change in the Bank's expectations with regard thereto or any change in events, assumptions, conditions or circumstances on which any statement is based after the date of this document or to update or to keep current any other information contained in this document. Accordingly, undue reliance should not be placed on the forward-looking statements, which speak only as of the date of this document.

www.permanenttsbgroup.ie/investor-relations



Domestically Focused Retail And SME Bank



permanent tsb

Business Overview

Business

€19.2bn

Performing Loan Book

€9.0bn

Current Account Balances

€11.6bn

Retail Deposit Balances

Market Share

c. 18.5%

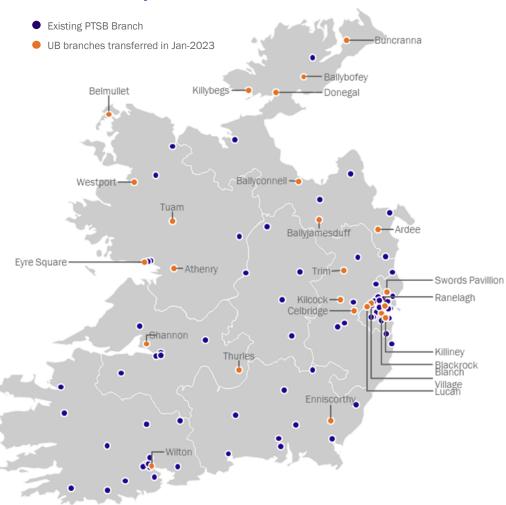
Residential Mortgages¹ 13.3%

Current Account Balances²

10.9%

Retail Deposit Balances²

Branch Footprint



^{1.} New Mortgage Market Share as at December 2022. Source: BPFI

^{2.} Data based on balances as at December 2022. Source: Central Bank Statistics.

Transformational Journey Over the Last Decade



Consistent Progress to Becoming Ireland's Third "Pillar" Bank

	2011/2012		2016		2022
LDR%	227%	>	111%	>	90%
System Funding	€20bn	>	€1.4bn	>	€nil
Total New Lending	€0.1bn	>	€0.6bn	>	€2.8bn
Mortgage Market Share	2%	>	10%	>	18.5%
Net Interest Margin%	0.72%	>	1.48%	>	1.54%
NPL%	28%	>	28%	>	3.3%
CET1% (FL)	11.3%	>	14.9%	>	15.2%

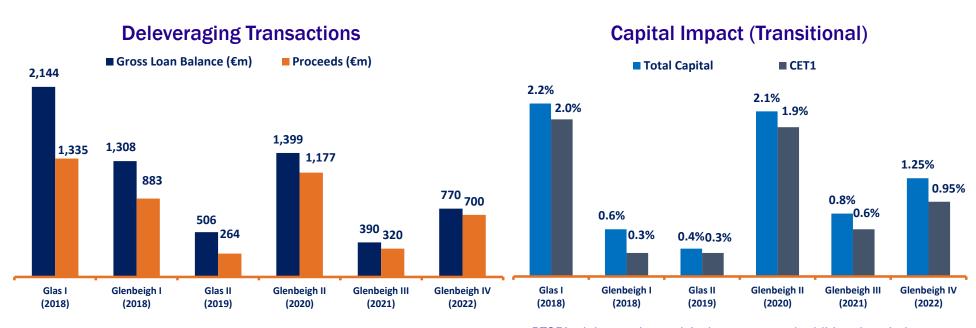
Rebuilding of the Bank is complete; now we can focus on sustainable profitable growth & expansion



Group Deleveraging Transactions (2018-2022)

Capital Generation Across All Transactions





- Since 2018, PTSB has deleveraged c.€6.5bn of non-performing, re-performing and performing loans across six transactions.
- PTSB has received proceeds of c.€4.7bn relating to deleveraging activity, allowing the Bank to repay outstanding ECB funding.
- The quality of the overall asset book has improved as a result, with the NPL ratio improving significantly from 26% as at December 2017 to 5.14% in 2022 (post-Glenbeigh IV) and further to 3.3% at FY22 following the onboarding of Ulster Bank performing assets.

- PTSB's deleveraging activity has generated additional capital across all six transactions.
- The Bank's capital level and related balance sheet strength has increased since the end of 2017 as a result and headwinds such as TME & TRIM have been negated.
- Overall, the Total Capital Ratio (on a transitional basis) has improved from 18.4% as at December 2017 to 22.4% (and 22.3% at FY22) following the completion of Glenbeigh IV.
- The Bank's CET1 ratio (on a transitional basis) was 17.1% following completion of Glenbeigh IV (and 16.2% at FY22), the same level as December 2017 and well above the current regulatory requirement of 8.94%.

A Purpose Led Strategy

Delivering our Strategy is our Focus





To Work Hard Every Day to Build Trust with Our Customers - We are a Community Serving the Community





To Be Ireland's Best Personal And Small Business Bank

A Business Model With Great People and Great Tech Building A Sustainable Bank for the Future

Digitally Led
Every Day Banking
with a Nationwide Community Presence

Personalised
Customer Experience
and Enhanced Product Offerings

A Diverse & Inclusive Workplace with Sustainability Fully Integrated

Strategic Priorities Across 4 Key Pillars						
Connected Customer Experience	Cultural Evolution	Secure & Resilien Foundation	nt Business			
With Foundational Capabilities						
Risk Management & Regulation	Information Security & 0	perational Resilience	Data & Analytics			



2023 Marks a Step-Change In Our 200 Year History





Migrating c. €6.7bn of assets from Ulster Bank



Increasing our Branch Network to 98



Growing Employees, from c. 2,400 colleagues to c. 3,000



Launching New & Compelling Customer Journeys



Welcoming 330 New Colleagues from Ulster Bank & Thousands of New Customers



Further Integrating our Sustainability Strategy



Extending our
Offering to Customers
with Asset Finance &
Micro-SME



Activating our Olympic & Paralympic Sponsorship



Outlook - FY 2023

A Purpose Driven Strategy



Well Positioned to Drive Sustainable Profitable Growth in 2023 and Beyond

Total Income
Cost Income Ratio¹
Cost of Risk
Underlying Profit
Underlying RoE²

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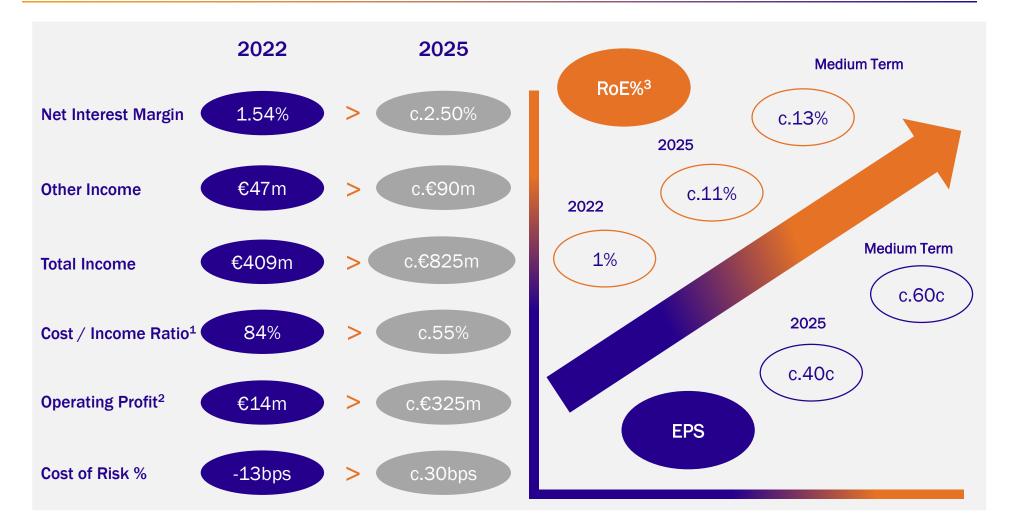
C. €650m
<70%</td>
c. 10 bps
>€160m
c. 7%



Medium Term Goals

Remain On Course to Deliver Sustainable Returns





^{1.} Cost Income Ratio is calculated as Operating Expenses (excl. Regulatory Charges and Exceptional Items) divided by Total Operating Income



Operating Profits are Profits before Impairment and non-core items.

^{3.} RoE% calculated as Profits Attributable to Shareholders (excl. Exceptional Items) divided by Notional Equity (RWAs*Long Term CET1% requirement)



Business Performance

Full Year 2022 Highlights; Strategy Execution Delivers Record Results



Customers	

>200k New Customers

- Mortgage Book increased by c.40%, c. €5.2bn Mortgage assets migrated from NatWest
- Branch Network increased by c. 30%, 25 New Bank Branches Transferred in Jan'23
- New Mortgage Market Share¹ of 18.5%, +70 bps YoY
- 1.2 million Customers, +9% YoY, Larger and More Active Customer Base

Financial Performance

€267m Profit Before Tax

- Underlying Profit² €45m; +165% YoY | Q4'22 NIM 1.92%; +37bps YoY
- 20% increase in Fees & Commission Income supported by c.120k new Current Account openings
- Underlying Operating Expenses³ +16% YoY as expected; Due to Growth & Accelerated Investment
- Exceptional Net Gain of €222m, net of provisioning and transaction costs on acquired assets

Asset Quality

3.3% NPL Ratio

- Net Impairment Release⁴ of €20m; reflects HPI growth whilst maintaining prudent provisioning levels
- NPLs reduced to €650m; 20% lower than Dec'21
- NPL Ratio reduced to 3.3% from 5.5% at Dec'21

Capital

15.2% CET1 Fully Loaded

- 15.2% CET1 Fully Loaded, 10bps higher than Dec'21 Pro forma
- 21.3% Total Capital Fully Loaded, 2.2% higher than Dec'21 Pro forma
- €250m AT1 Issuance in Oct'22; 2.5x over subscribed
- All Capital Ratios remain above Management and Regulatory minimum



^{1.} BPFI data at 31 December 2022

^{2.} Underlying Profit refers to Profit before Exceptional Items and Tax

^{3.} Underlying Operating Expenses exclude regulatory costs and provisions for non-core items (€4m), this net provision is presented in Exceptional Items

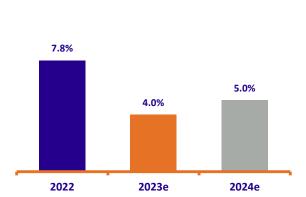
^{4.} Net Impairment Release of €20m reflects P&L Impairment Release of €31m minus Capital Deduction for NPL Backstop of €11m

Macroeconomic Outlook

Interest Rate Rises Expected to Impact Housing Market Sentiment

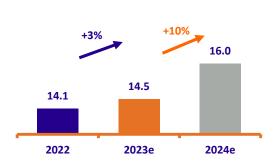




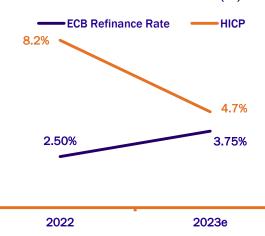


- Higher interest rates and lower household disposable income will see more moderate house price growth in FY23
- Expected reduction in Housing Completions in FY23 and FY24 should see HPI remaining positive

Mortgage Market (€bn)



ECB MRO & HICP Forecast (%)



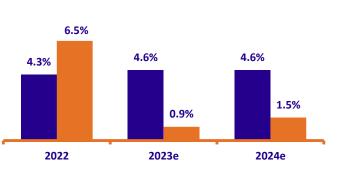
- Interest rate rises commenced in Q3'22 with Refinance rate expected to reach c.375bps by FY23
- Headline inflation peaks in 2022, estimated to reduce to c. 5% in FY23

Mortgage Market Approvals (€bn)



Labour Market (%)





- In FY22 unemployment rate continued to fall, while employment continued to grow
- This growth is forecasted to halt in FY23 with a marginal increase in Unemployment

Mortgage Market Drawdowns (€bn)

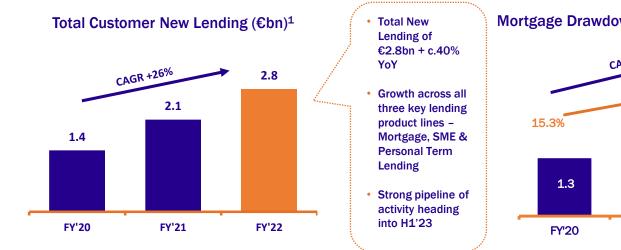


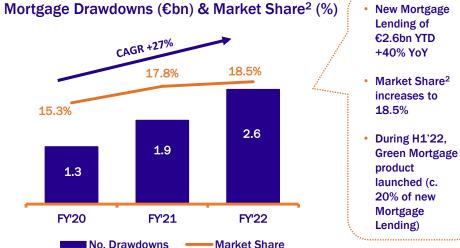


Delivering Strong Performance For Our Customers

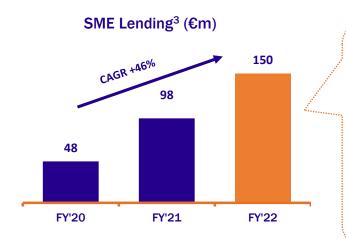
Total New Lending of €2.8 Billion + c.40% YoY



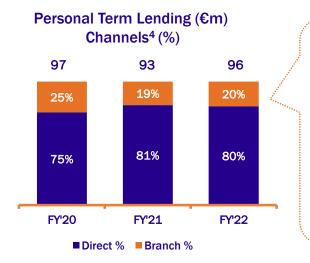




Market Share



- Strong Performance in **SME New Lending** with YoY growth of 53%
- **Total SBCI** Lending of €72m of €82m Total Fund; €34m of this lending in FY22



 New Personal **Term Lending**

Business

YoY

 Credit Card balances have increased by c. 8% YoY

increased by 3%

- All euro amounts have been rounded to the nearest million/billion, percentage movements are calculated on absolute number
- Source: BPFI Data at Dec 2022
- Not inclusive of UB SME Assets which transferred in Feb '23
- Term Loan Direct refers to originations through App, Desktop and through Open24



Transform

Building A Sustainable Future For The Bank



We Continue To Invest To Transform Our Customer & Colleague Experience

(Continuing to Deliver Digital Capability		ntinuous Focus On Operational Excellence
>50%	New Current Accounts Opened Digitally	1.4m	Credit Card Paper Statements Eliminated
94%	Term Lending Applications Completed Digitally	113%	Growth in Robotic Process Automation
Q2'22	'Moving Bank' Online Hub Launched	30%	Efficiency to the Formal Switching Process
Q3'22	SME Digital Current Account Application Launched	85	Pages eliminated per online Current Account
Q4'22	Digital Joint Current Account – Launched	- 55	application
Q4'22	Enhanced Digital Mortgage Application (Credit Logic)	250	Pages eliminated per online Mortgage application

Making Every Day Banking Easier

Q3'22	New Online Banking Desktop Launched
H1'23	New Mobile Banking Platform – Launching
68	Number of Digital Customer Journeys





Investing In Branches & Technology

25 New Branches

Branch Customer Wi-Fi Rollout

New Branch Kiosks

Customer Webchat



Customers

Building Trust and Loyalty With Our Customers





Enhance Customer Journeys



Leverage Digital Capabilities



Delivering	on Our Priorities	2022	YoY
	NPS¹ – Remains Stable	+10	-
	New Current & Deposit Accounts	162 k	+177%
	New to Bank Mortgage Customers	46%	+1%
	Digital Activity ²	138m	+18%
**	Active Digital Customers ³	683k	+20%
	Contactless Payments	113 m	+13%

A Growing Customer Base	2021	2022	YoY	2024
Total Customers	1.1m	>1.2m	+9%	1.4m
Current Account Customers	780k	870k	+12%	1.0 m
Digital Current Account Customers ⁴	73%	78%	+5%	85%

St	Strengthening Partnerships		Progress to Date
S	BCI	SBCI ⁵ Supporting Low Cost Business Loans	Total Fund €82m; Total Lending €72m
		First Home Scheme (FHS) Launched for Eligible First Time Buyer (Aug 22)	>€3m Approvals c. €1m Drawdowns

'Innovative Banking Product Award' winner for Digital Current Account (2022 FS Awards⁶)



Proud Sponsor of Team Ireland for Olympics & Paralympics 2024

Best Mortgage for First-Time Buyers, Bonkers National Consumer Awards, 2022

- 1. Relationship Net Promoter Score (NPS) an index ranging from -100 to +100 measuring the willingness of customers to recommend a company's products / service
- 2. Digital Activity is defined as successful log-ins on both mobile app and desktop
- 3. Active Digital Customer refers to both Mobile App and Desktop users
- Digitally Active Retail Current Account Customers as % of Current Account Customers Registered for Online Banking
- 5. Supporting the Strategic Banking Corporation of Ireland under the Irish Governments Future Growth Loan Scheme and the Brexit Impact Loan Scheme
- Presented by FS Dublin at the FS Awards in Oct'22. The FS Awards celebrate excellence in Financial Services.



Summary

A Robust Financial Performance with a Positive Outlook



2022 - A Transformative year

€267m	 Profit Before Tax (PBT) reflects a purpose driven business; Underlying PBT¹ €45m & growing
18.5%	Growing New Mortgage Business & National Market Share
1.92%	• Q4'22 NIM 1.92%, momentum in Net Interest Income; positively exposed to rising interest rates
+€2.8bn	Continued strength in the Deposit franchise
84%	Cost Income Ratio ² ; positive outlook for 2023, target reducing by 10 - 15ppts
3.3%	Asset Quality remains robust; NPL Ratio 3.3%; prudently provisioned for economic cycle
15.2%	CET1 (Fully Loaded) 1.2% ahead of Management Medium Term Target of c.14%

FY23 and Medium Term Target Represents Higher and More Sustainable Returns





Income Statement

A Robust Financial Performance





Grow Diversified Income Streams



Efficient Organisation



Capital And Resource Allocation

FY 2022 Vs FY 2021

	%
49	16%
7	20%
(8)	-60%
48	13%
(49)	16%
(1)	2%
(2)	-13%
30	-
28	165%
260	-
288	-
	(1) (2) 30 28 260

Net Interest Income

 Supported by rising interest rate environment and migration of €5.2bn Ulster Bank assets

Fees & Commissions

Supported by loyal customers driving higher volumes and improved activity

Operating Expenses

 Higher YoY, as previously guided, due to Ulster Bank transaction, accelerated investment spend and depreciation

Impairments¹

 Reflects strong HPI growth, reduction in default rates and de-recognition of disposed assets during the year



Exceptional Items (€m)	FY 22	FY 21
NatWest/UB Transaction	239	(28)
Restructuring Costs & Other	(13)	(14)
 Provisions for Non-Core Items³ 	(4)	(15)
 Deleveraging⁴ 	-	19
Total Exceptional Items	222	(38)

^{1.} Impairment release does not include a €11m charge deducted directly from Capital regarding the application of 'NPL Provision Backstop' guidelines



[.] Underlying Profit refers to Profit before Exceptional Items and Tax

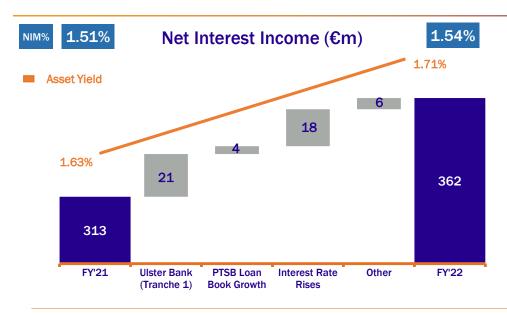
^{3.} Provisions for Non-Core Items, primarily relates to Customer Litigation Provision

Exceptional Items - Deleveraging includes the loss on sale from 'Glenbeigh IV' (€8m) and is offset by releases of provisions held against legacy transactions

Total Operating Income Grows +13%

Net Interest Income +16%; Fees & Commissions +20%





Net Interest Income - Interest Rate Sensitivity¹

€m	-100bps	+50bps	+100bps
Euro	-53	+25	+50

Interest Rate Sensitivity based on:

- ECB MRO of 3% and ECB Deposit Rate of 2.5%
- Assets and liabilities pricing linked to market/central bank rates and reprice accordingly
- Assumes pass through to assets and liabilities
- Does not reflect Management actions in response to market conditions and should not be taken as management guidance/forecasts

Net Interest Income Drivers

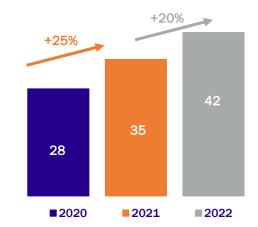
Volume Growth

- Net growth in existing loan book of (+€0.8bn, +7% YoY)
- Migration of Ulster Bank assets (+€5.2bn)
- Higher wholesale funding requirements to support enlarged Balance Sheet

Higher Lending Yields

- Asset Yield of 1.71% (+8 bps YoY)
- Positive Interest rate environment on Loan Book and Treasury Assets; partially offset by higher Wholesale Funding Costs
- Increasing Product Yield driving income uplift, materialising through FY23

Net Fees & Commission (€m)



- Upward trajectory set to continue
- Growing customer numbers will increase transactional income
- Outlook to maintain Non Interest Income to c. 10% of Total Income over the Medium Term

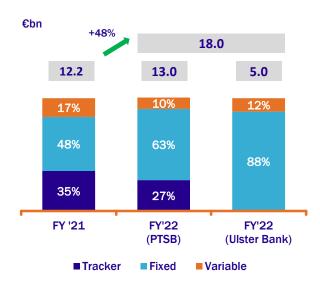


Total Performing Loan Book on Positive Growth Trajectory

Home Loan Book +48%; SME Book +59%

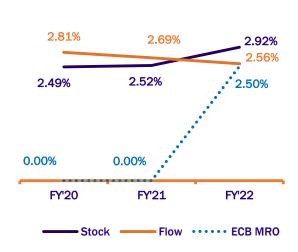


Home Loan Book by Product (Mix %)



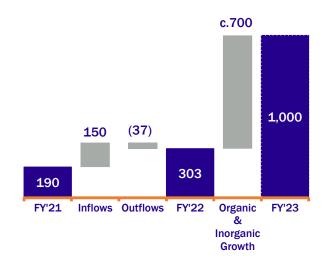
- Home Loan Mortgage Book has grown 48% YoY (+€5.8m)
- €5.0bn Ulster Bank DAC Performing Loans (12% Variable:88% Fixed)
- PTSB Organic Loan Book Growth c. 7%, strong new lending (€2.6bn), partially offset by net outflows¹ (€1.8bn)
- Flows on Book Changing Mix to 10% Variable, 63% Fixed and 27% Tracker

Home Loan Yield (%)



- New Business Yield at 2.56%, 13bps lower YoY
- Mortgage Book Rate at 2.92%. +40bps YoY
 - ECB increase of 250bps H2'22, with a further +50bps Q1'23 to 300bps
 - Tracker Mortgages reprice within 30 days; +2.5% at Dec'22
 - Avg. 1% price increase passed on to Fixed Rate mortgage products to date

SME Performing Book Movement² (€m)



- Total SME New Lending of €150m, +53% YoY
- Loan Book grew 59% as pace of new lending exceeds outflows
- Total SBCI Lending of €72m, 88% of Total Fund of €82m; €34m drawn in FY22
- €165m of micro-SME loan book migrated from Ulster Bank (Feb'23)
- c. €450m Asset Finance Book to migrate from Ulster Bank DAC in H1'23³
- Ambition is to grow the Total SME Book to c.
 €1bn by FY23³



^{1.} Outflows include out-of-course Redemptions and Contractual Repayments

Figures Inclusive of SME Term Lending and Mortgages;

FY23 movements are estimates and should not be taken as management guidance

Operating Expenses

Total Underlying Operating Costs Increased By 14%

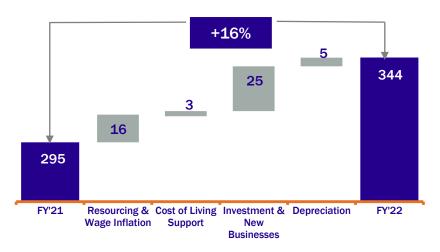


Cost Base Analysis	FY'22 €m	FY'21 €m	YoY €m	YoY %
aff Costs1	164	140	+24	+17%
er Costs	128	108	+20	+19%
al Addressable Costs	292	248	+43	+17%
oreciation	52	47	+5	+10%
erlying Operating enses ²	344	295	+49	+16%
ulatory Charges	51	50	+1	+2%
al Underlying Operating	395	345	+50	+14%

Cost Income Ratio ³	84%	82%	-	+2ppts
Average Staff Numbers ⁴	2,352	2,286	+66	+3%
Closing Staff Numbers ⁴	2,488	2,236	+252	+11%

- €395m Total Underlying Operating Costs, +€50m YoY (+14%) in line with Managements expectations
- 84% Cost Income Ratio³ (CIR%), +2 ppts YoY, due to planned investment and new businesses
- 2023 Outlook for the Bank's CIR% to reduce to <70% as top line income grows and costs are tightly managed

Movement In Operating Expenses (€m)



- Closing staff numbers +11% YoY, primarily in Customer Servicing, Operations and the Retail business driving higher staff costs
- Cost of living support to colleagues in the form of a one-off €1k voucher Q4'22
- Continued investment together with acquiring new business driving an increase in operating costs



^{1.} Staff Costs include total payroll, recruitment costs, contingency workforce costs and once-off voucher payments to support inflationary pressure on staff.

^{2.} Underlying Operating Costs exclude a €4m (2021: €15m) provision for non-core items. This net provision is presented in Exceptional Items.

^{3.} Underlying Cost Income Ratio is calculated as Operating Expenses (excl. Regulatory Charges and Exceptional Items) divided by Total Operating Income.

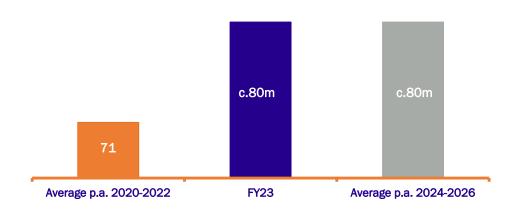
^{4.} Average and Closing staff numbers are calculated on a full time equivalent (FTE) basis and exclude FTEs working on the Ulster Bank Transaction

Continuing To Invest In Key Priorities

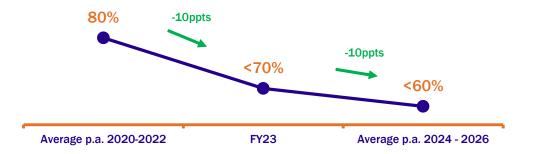
Maintaining Investment Spend whilst Reducing the CIR%



Average Annual Investment Spend (€m)



Cost Income Ratio Trajectory¹ (%)



Investment 2023 - 2026 [OpEx:CapEx = 40:60]

- Commercial & Technology Investment
- Expansion of Digital Customer Journeys & Payment Options
- Investment in Brand & Sponsorship
- Cyber Security Enhancements Strengthening Bank Defences
- Operational and Digital Resilience
- Completion of Data Centre Relocation
- Investment in Climate Risk

Cost Income Ratio¹ 2023 - 2026

• FY23 • <70%

• FY24 - FY26 • < 60%

Achieved through Revenue Growth together with ongoing Cost Discipline in the context of inflationary pressure





Principle Completion of Transaction with Ulster Bank DAC

Transformative Acquisition Aligns With the Bank's Strategic Priorities





Timelines



Transfer of c.€5.2bn of mortgages

November '22

Transfer of **25 branch** locations

January '23

Transfer of c.€165m of Micro-SME loans

February '23

Transfer of Lombard Asset Finance business and c.€900m of mortgages

Q2 2023





Ulster Bank Acquisition: A Strategically Compelling Transaction

Complements The Bank's Purpose And Ambition





Customer

Trust, Advocacy, Loyalty

- Retention of 25 Ulster Bank branch locations providing customers with the certainty of access to a branch network and continued service from an established and familiar regulated entity
- Accelerates the growth of the PTSB customer base allowing the Bank to deliver an improved proposition for all
 customers
- Introduction of Five new Business Banking offerings in relation to Asset Finance

Superior Customer Propositions



Digital

Enhanced Digital Capability

- Increased income supporting investment in IT infrastructure
- Transfer of Asset Finance IT Infrastructure will create a digital Asset Finance solution
- · Intellectual property from Ulster Bank digital channels capability through the transfer of staff

New & Enhanced Digital Journeys



Cultural

Open Inclusive Growth Culture

- Ulster Bank staff within the perimeter having the opportunity to move to PTSB (via TUPE) and retain a role in the new entity - new opportunities will be created for staff in both organisations
- Encompasses our purpose "To work hard every day to build trust with our customers we are a community servicing a community"

Staff Benefits and greater Community Support



Simplification

Simplify Business Processes

- A transformative change opportunity to eliminate complex processes
- Productivity enhancements by combining complementary networks
- A focus on digital journeys to support the increased customer numbers and simplify operations

Cost
Synergies
and
Productivity
Enhancements



Profitability

Grow Sustainable Profitability

- Increased scale will facilitate synergies and create a more robust balance sheet with increased income, a stable funding profile and strong/improving capital and other ratios
- Impact on Personal Banking:
 - 130k New Current Account Customers and c. 83k Savings and Deposit Accounts
 - €7.2m p.a. Repeatable Income
 - C. 22k new Revolving Credit Facilities

Increased Income and Scale

permanent tsb



Debt Capital Markets Issuance since 2015

permanen

Proven Track Record with Further Issuance Expected Going Forward

- Proven track record since 2015, PTSB has successfully issued €1.4bn (of which €1.3bn currently outstanding) in the debt capital markets
 - Issuance across the capital structure including MREL Senior, Tier 2, and AT1;
 - Successful call and refinancing of 2015 €125m issued AT1
- Further issuance expected going forward expect to further expand our debt capital markets presence
 - HoldCo senior debt issuance will be driven by the Bank's current regulatory MREL requirement (Jan'24 MREL requirement 27.15%). The Group expects to maintain a management buffer over its MREL requirements and is currently operating with a Dec-22 MREL ratio of 28.5%
 - In the near term, the Group is guiding to c. €1bn of HoldCo Senior issuance in 2023.
 - The Group anticipates becoming a more regular market issuer with annual benchmark size deals.

	Date	Format	Overview	Size
√	2019 / 2020	HoldCo Senior	 In September 2019, PTSB issued its inaugural €300m MREL-eligible Senior transaction with a coupon of 2.125% from the Holding Company. In February 2020, PTSB issued a €50m MREL-eligible Senior in private placement format 	€350m
√	2020 / 2021	AT1	 PTSB successfully issued a €125m AT1 transaction with a coupon of 7.875% in November 2020, followed by a redemption in April 2021 of its existing €125m AT1 (as above) which was due for call 	€125m
√	2021	Tier 2	 In May 2021, PTSB successfully issued €250m of Tier 2 capital at a coupon of 3.00% The transaction was significantly oversubscribed with strong investor appetite 	€250m
√	2022	HoldCo Senior; AT1	 In June 2022, PTSB successfully issued a €300m MREL-eligible Senior note with a coupon of 5.25% from the Holding Company. In October 2022, PTSB successfully issued a €250m AT1 Transaction with a coupon of 13.25% from the Holding Company. 	€300m; €250m



Strong Momentum On Ratings & Fitch Added



Moody's

- Permanent TSB (OpCo Senior): A2 / Stable
- Permanent TSB Group Holdings (HoldCo Senior): Baa2/ Positive

STANDARD & POOR'S RATINGS SERVICES

- Permanent TSB (OpCo Senior): BBB / Positive Outlook
- Permanent TSB Group Holdings (HoldCo Senior):
 BB- / Positive Outlook

FitchRatings

- Permanent TSB (OpCo Senior): BBB-/ Positive Outlook
- Permanent TSB Group Holdings (HoldCo Senior): BB+ / Positive Outlook

Ratings' Milestones

Current

Ratings

 April: Moody's upgrades PTSB by two notches to 'Baa3', returning the Bank to Investment Grade.

2019

- December: Moody's upgrades PTSB one notch to 'Baa2'.
- S&P upgrades PTSB to BBB-. Outlook remains stable.
- S&P and DBRS revise outlook to negative on deepening COVID-19 downside risks.

2020

 Dec 21: S&P outlook upgraded from negative to Positive.

2021

Grade.
Dec 22: S&P Upgrades PTSB to BBB and affirms PTSBGH at BB-. Outlook for both entities remain Positive.

2022

Sept 22: Moody's

upgrades PTSB 3 notches

to 'A2' and PTSBGH 2

notches to 'Baa2'. Both

entities now Investment

 March 2023: Fitch rate the Group for the first time, rating PTSB at BBB- and PTSBGH at BB+. Outlook for both entities is Positive.

Q1 2023

 Targeted return of Permanent TSB Group Holdings to Investment Grade with S&P.

2023+

- Consolidate Investment Grade status with Moody's.
- Build upon positive Fitch rating, target bringing PTSBGH to Investment Grade.
- The Bank's OpCo is currently rated Investment Grade (IG) by both S&P, Moody's and Fitch. HoldCo is rated IG with Moody's and one notch below with Fitch.
- The acquisition of the Ulster Bank assets acted as a key driver to Moody's recent upgrade of the HoldCo to investment grade as it addresses many of the agencies' concerns in relation to franchise strength, diversification, profitability, and growth potential. The exit of both Ulster Bank and KBC from the Irish market also cements PTSB's position as the third pillar bank in the market.
- Continued progress on NPL reductions, business and franchise growth, along with Capital & MREL optimisation will support further positive rating actions. The 2023 interim results will demonstrate the significant growth in sustainable income following the on-boarding of the Ulster Bank assets.
- Over the short to medium-term, PTSB targets bringing PTSBGH to Investment Grade status with Fitch and returning the entity to Investment Grade status with S&P, with the Ulster Bank acquisition and PTSB's increasing franchise in the market as potential upgrade drivers.

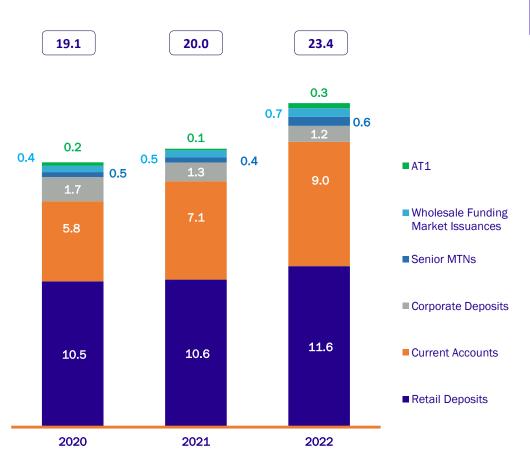


Funding And Liquidity

Retail Deposit Growth Driving Strong Funding Position



Total Funding (€bn)



Liquidity and Funding Ratios

Ratio	Dec'21	Dec'22	European Bank Average ¹	PTSB v European Peers
LCR ¹	274%	178%	163%	+15%
NSFR ¹	170%	154%	127%	+27%
LDR ¹	75 %	90%	109%	-19%
Encumbrance ¹	6%	5%	28%	-23%

- Current Account balances have increased by €1.9bn (26%) since Dec'21
- Retail Deposits have increased €1.0bn (9%) since Dec'21
- 93% Funded by Customer Deposits; 88% from Retail Deposits (incl. C/A's)
- Reduction in LCR%, and NSFR% due to utilisation of excess liquidity to fund NatWest / UB transaction
- Successful €300m MTN issuance in Jun'22, and €250m AT1 issuance in Oct'22
- Dec'22 MREL ratio of 28.5%, above Management & Regulatory Requirements
- Jan'24 MREL target has been set at 27.15%
- c €1bn of HoldCo Senior Issuances expected in 2023

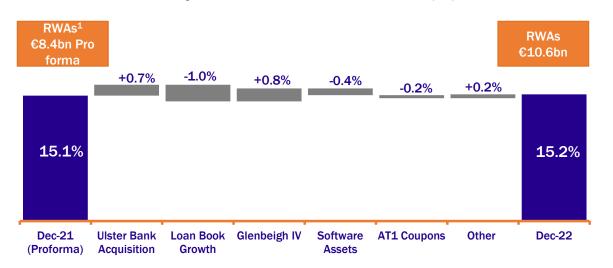


FY22 Capital and MREL Ratios

Fully Loaded CET1 Ratio Increased By 10bps



CET1 Fully Loaded Ratio Movement (%)



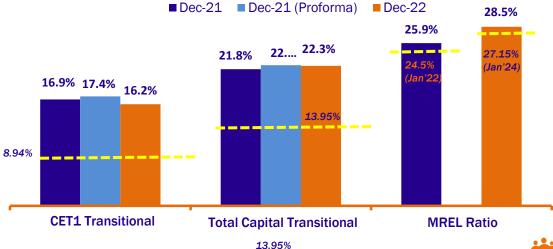
- Risk Weighted Assets of €10.6bn, +26% YoY
- Fully Loaded CET1 ratio has increased by c. +10bps to 15.2%.
 - Ulster Bank Acquisition (c. +70bps);
 - Glenbeigh IV Loan Disposal (c. +80bps);
 - Net Loan Book Growth (c. -100bps):
 - AT1 Distributions (c. -20bps); and
 - Other incl Investment in Software Assets and P&L (-20bps)

Regulatory Capital & MREL Ratios¹ (%)

Total Capital Ratio reflect AT1 Issuance of €250m in Oct'22

Transitional Ratios remain above Regulatory Requirements

Management CET1 (Fully Loaded) Long Term Target is c.14%







Loan Book Profile & Arrears Performance

Majority of NPLs are not in arrears



Dec 22 (€bn)	ROI HL	ROI BTL	CRE/SME	Consumer	Total
Gross Loans	18.3	0.8	0.2	0.4	19.8
Performing Loans	18.0	0.6	0.2	0.4	19.1
NPLs	0.3	0.3	0.0	0.0	0.7
Provisions Stock	0.3	0.2	0.0	0.0	0.5
PCR %	82%	62%	179%	208%	80%

Dec 22 (€bn)	Dec 22	Dec 21
NPL Arrears Profile	0.65	0.82
No Arrears	0.29	0.45
0-30 days	0.01	0.01
31-60 days	0.01	0.01
61-90 days	0.01	0.01
91-180 days	0.02	0.05
181-360 days	0.03	0.08
> 360 days	0.29	0.22
<u> </u>		

Weighted Average LTV (%)	Home Loans	Buy-to-Let	Total
Stock of residential mortgages	53%	76%	54%
New residential mortgages	68%	58%	68%
Acquired residential mortgages (Ulster Bank)	47%	39%	47%
Stage 3 mortgages	74%	100%	85%



Net Impairment Release of €20m

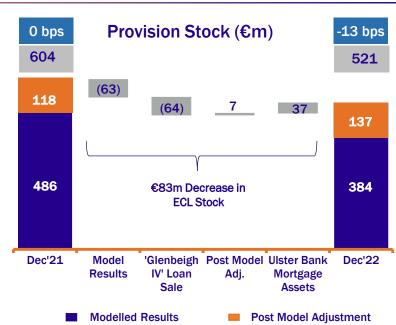
Well Provided For Economic Cycle



Impairment Release/(Charge) (€m)

Expected Credit Loss (€'m)	FY 2022	FY 2021	FY 2020
Model Results	14	(59)	(42)
Post Model Adjustments	10	54	(112)
Other P&L Items	7	6	(1)
P&L Impairment Release / (Charge)	31	1	(155)
Capital Deduction for NPL Backstop	(11)	-	-
Net Impairment Release / (Charge)	20	1	(155)

- Provision stock reflects the impact of the latest forward looking macroeconomic scenarios (see table across)
- Increase of c.€7m in Post Model Adjustments primarily reflects the more uncertain macroeconomic outlook at year-end
- €37m provision for mortgage assets acquired from Ulster Bank DAC in Q4'22
- A conservative €137m of Post Model Adjustments remains within the stock of Provisions at Dec'22
- FY23 cost of risk expected to be not more than ten basis points subject to the prevailing macroeconomic environment



ECL Macroeconomic Projections Average Value 2023

	Base ²	Upside ³	Downside ⁴
HPI	0%	15%	-18%
Unemployment	7%	5%	16%
GDP	4%	7%	-4%
CPI	6%	2%	5%

Cost of

Risk¹

€m



^{1.} Cost of Risk calculated as annual impairment charge / average net loans & advances for the last 12 months

^{2.} Base Scenario: The Base scenario was constructed as a 1-in-2 year outcome (50% probability that losses will be higher, 50% probability that losses will be lower)

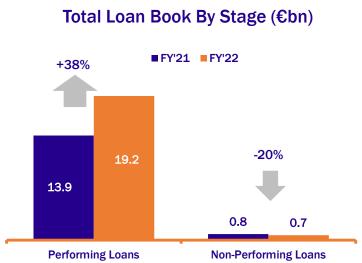
^{3.} Upside scenario: The Upside scenario was constructed as a 1-in-20 year outcome (95% probability that losses will be higher, 5% probability that losses will be lower)

^{4.} Downside scenario: The Downside scenario was constructed as a 1-in-20 year outcome (5% probability that losses will be higher, 95% probability that losses will be lower)

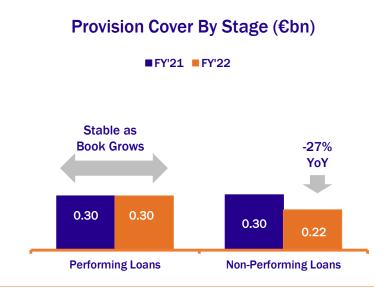
Further Strengthened Asset Quality

NPL Ratio Reduced to 3.3%









- Gross Performing Loans (Stage 1&2) have increased by 38% to €19.2bn in Dec'22
- Non Performing Loan book (Stage 3) of €650m
 - Reduced by c. €167m (20%) compared to Dec'21 driven by net cure position from Stage 3 and deleveraging activity

Asset Quality / Coverage

Category	Balance (€bn)	ECL (€bn)	Coverage (%)	+ / - Vs FY '21
Performing Loans	19.2	0.30	1.6%	+0.6 ppts
Non-Performing Loans	0.7	0.22	34.2%	-4.0 ppts
Total	19.8	0.52	2.6%	-1.5 ppts





Sustainability - Building on Strong Foundations

Core to Operating Our Business in a Responsible Way





Support Ireland's
Transition To A Low Carbon
Economy



Enhance Our Culture



Grow Sustainable Profitability

Environment Social Governance & Disclosures



€500m Green Mortgage Lending +c.20% of New Mortgage Lending



80% Culture Index, +10% above our Culture Index Target of 70%



A 'Low' ESG Risk Rating through Sustainalytics



Disclosure of our carbon emissions across scope 1, 2 and 3 including our financed emissions



c.€600K contributed to Irish community organisations during 2022



Board approved
Sustainability Strategy
aligned to the SDGs¹ and a
Sustainability Committee



Developing a Sustainable Supplier Charter



42% Board Gender Composition and 38% of Senior Leadership positions are filled by Women



Signatory to the Task Force on Climate-Related Financial Disclosures (TCFD), reportable during H1'23



Founding member of the International Sustainable Finance Centre of Excellence



16.5% Gender Pay Gap
Winner – Inclusion & Diversity,
CIPD Ireland Awards



A CDP² rating of C indicating an awareness level of engagement

^{1.} The United Nation's Sustainable Development Goals ('SDGs) were launched in 2015 to provide a plan of action for people, planet and prosperity. While we recognise that we may contribute to all 17 SDGs in some way, we have identified 6 as being core to our Strategy.







Historical Financial Information

Income Statement



€m	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018
Net Interest Income	362	313	341	356	379
Other Income	47	48	34	58	63
Total Operating Income	409	361	375	414	442
Total Operating Expenses (Before Exceptional Items)	(395)	(345)	(323)	(330)	(331)
Pre-Impairment Profit / (Loss)	14	16	52	84	111
Impairment (Charge) / Write-Back ¹	31	1	(155)	(10)	(17)
(Loss) / Profit Before Exceptional Items	45	17	(103)	74	94
Exceptional Items (Net)	222	(38)	(63)	(32)	(91)
Profit / (Loss) Before Tax	267	(21)	(166)	42	3

Key Metrics	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018
Net Interest Margin	1.54%	1.51%	1.73%	1.80%	1.78%
Cost Income Ratio ²	84%	82%	73%	80%	75%



Historical Financial Information

Balance Sheet



€bn	Dec 2022	Dec 2021	Dec 2020	Dec 2019	Dec 2018
Total Loan Book (net)	19.6	14.2	14.2	15.6	15.9
Treasury Assets	5.4	6.7	5.9	3.6	3.8
Other Assets	1.1	1.3	0.8	1.1	2.1
Total Assets	25.9	22.2	20.9	20.3	21.8
Retail Deposits (Incl. Current Accounts)	20.6	17.7	16.3	15.0	14.8
Corporate & Institutional	1.1	1.3	1.7	2.2	2.2
Total Customer Deposits	21.7	19.1	18.0	17.2	17.0
Wholesale Funding	1.3	0.9	0.8	0.9	2.6
Other Liabilities	0.5	0.5	0.2	0.2	0.2
Total Liabilities	23.5	20.4	19.0	18.3	19.8
Total Equity (incl. AT1)	2.4	1.8	1.9	2.0	2.0
Total Equity and Liabilities	25.9	22.2	20.9	20.3	21.8
Key Metrics	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018
NPLs	€0.7bn	€0.8bn	€1.1 bn	€1.1 bn	€1.7 bn
LDR	90%	75%	79%	91%	93%
CET1 Ratio (Fully Loaded Basis)	15.2%	15.3%	15.1%	14.6%	12.2%



Interest Income Analysis



	Average Ba	ılances (€bn)	Yiel	Yields (%)		Interest Income (€m)	
	FY 2022	FY 2021	FY 2022	FY 2021	FY 2022	FY 2021	
Tracker	5.4	6.6	1.6%	1.3%	87	85	
Fixed and Variable	15.9	7.8	1.8%	3.2%	282	249	
Consumer Finance	0.3	0.3	14.9%	9.6%	38	28	
SME / CRE	0.3	0.2	4.6%	3.8%	11	9	
Treasury Assets	8.4	6.5	0.2%	-0.1%	16	(7)	
Underlying Interest Inco	me				434	364	
Deferred Acquisition Costs and Accounting Adjustments					(31)	(25)	
Total Interest Income					403	339	



Interest Expense Analysis



	Average Bala	Average Balances (€bn)		Cost of Funds (%)		Interest Expense (€m)	
	FY 2022	FY 2021	FY 2022	FY 2021	FY 2022	FY 2021	
Current Accounts	7.5	6.5	0.0%	0.0%	0	0	
Retail Deposits	10.7	10.6	0.0%	0.0%	4	5	
Corporate Deposits	1.2	1.5	0.5%	0.5%	6	8	
Wholesale Funding	1.3	0.8	1.8%	1.6%	24	14	
System Funding	0.6	0.0	1.2%	0.0%	7	0	
Total Interest Expense					41	26	



Asset Quality



Loans and Advances to Customers	31-Dec	31-Dec
	2022	2021
Measured at Amortised Cost	€m	€m
Home Loans	18,340	12,568
Buy To Let	824	1,623
Total Residential Mortgages	19,164	14,191
SME / Commercial	239	196
Consumer Finance	401	358
Total Measured at Amortised Cost	19,804	14,745
Analysed By ECL Staging:		
Stage 1	17,455	11,689
Stage 2	1,699	2,239
Stage 3	649	815
POCI	1	2
Total Measured at Amortised Cost	19,804	14,745
Neither past due nor Stage 3	19,118	13,885
Past due but not stage 3	36	43
Stage 3	650	817
Total Measured at Amortised Cost	19,804	14,745
Loss Allowance – Statement of Financial Position		
Stage 1	136	61
Stage 2	163	238
Stage 3	222	305
Total Loss Allowance	521	604



NPLs and NPAs



		Stage 3 Analysis		
Home Loan	Buy-To-Let	SME / Commercial	Consumer Finance	Total
€m	€m	€m	€m	€m
175	118	17	2	312
31	15	-	3	49
31	80	-	2	113
51	28	-	2	81
54	29	6	5	94
•	-	-	1	1
342	270	23	15	650
3	15	-	-	18
345	285	23	15	668
18,340	824	239	401	19,804
1.9%	32.8%	9.6%	3.7%	3.3%
	€m 175 31 31 51 54 - 342 3 345 18,340	€m €m 175 118 31 15 31 80 51 28 54 29 - - 342 270 3 15 345 285 18,340 824	Home Loan Buy-To-Let SME / Commercial €m €m €m 175 118 17 31 15 - 31 80 - 51 28 - 54 29 6 - - - 342 270 23 3 15 - 345 285 23 18,340 824 239	Home Loan Buy-To-Let SME / Commercial Consumer Finance €m €m €m €m 175 118 17 2 31 15 - 3 31 80 - 2 51 28 - 2 54 29 6 5 - - - 1 342 270 23 15 3 15 - - 345 285 23 15 18,340 824 239 401

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31-Dec-21	Home Loan	Buy-To-Let	SME / Commercial	Consumer Finance	Total
	€m	€m	€m	€m	€m
NPL is < 90 Days	251	177	40	1	469
NPL is > 90 Days and < 1 year past due	32	89	1	6	128
NPL is 1-2 years past due	39	25	-	2	66
NPL is 2-5 years past due	36	10	-	1	47
NPL is > 5 years past due	62	38	3	2	105
POCI	-	-	-	2	2
Non-performing loans	420	339	44	14	817
Foreclosed assets*	4	24	-	-	28
Non-performing assets	424	363	44	14	845
Gross Loans	12,568	1,623	196	358	14,745
NPLs as % of gross loans	3.3%	20.9%	22.4%	3.9%	5.5%



Regulatory Capital



	31 Decem	ber 2022	31 Dece	mber 2021
	Transitional	Fully Loaded	Transitional	Fully Loaded
	€m	€m	€m	€m
Risk Weighted Assets	10,627	10,627	8,600	8,603
Capital Resources:				
Common equity tier 1	1,718	1,616	1,457	1,265
Additional Tier 1	369	369	123	123
Fier 1 Capital	2,087	1,985	1,580	1,388
Tier 2 Capital	282	282	290	290
Total Capital	2,369	2,267	1,870	1,678
Capital Ratios:				
Common Equity Tier 1 Capital	16.2%	15.2%	16.9%	14.7%
Fier 1 Capital	19.6%	18.7%	18.4%	16.1%
Fotal Capital	22.3%	21.3%	21.7%	19.5%
·				
Leverage Ratio ¹	8.0%	7.7%	7.1%	6.3%

	31 Decem	ber 2022	31 Dece	31 December 2021		
	Transitional	Fully Loaded	Transitional	Fully Loaded		
	€m	€m	€m	€m		
Total Equity	2,398	2,398	1,788	1,788		
Less: AT1 Capital	(369)	(369)	(123)	(123)		
Adjusted Capital	2,029	2,029	1,665	1,665		
Prudential Filters:						
Intangible Assets	(86)	(86)	(53)	(53)		
Deferred Tax	(247)	(308)	(249)	(347)		
IFRS 9 Transitional Adjustment ²	41	-	94	-		
Others	(19)	(19)	-	-		
Common Equity Tier 1 Capital	1,718	1,616	1,457	1,265		

^{1.} The leverage ratio is calculated by dividing Tier 1 Capital by gross balance sheet exposure (total assets and off-balance sheet exposures).

^{2.} The CET1 transitional impact to the Group as a result of EU Regulation 2017/2395 mitigating the impact of the introduction of IFRS 9 on own funds. This was further amended by the adoption of Regulation EU 2020/873 ("CRR Quick Fix").





Thank You End of Presentation

